



Zena-Gabrielle Hailu

FACILITATOR, COACH, TRAINER AND CONSULTANT

Executive Summary

I am a certified facilitator, coach, trainer, and consultant dedicated to helping people working in international / intercultural contexts excel at what they do. I have over ten years' experience facilitating change processes in the international context.

Areas of Expertise

Coaching: Life coaching, leadership coaching, conflict and negotiation coaching, public speaking coaching - virtual and / or face-to-face

Facilitating: Multistakeholder, intercultural and multicultural settings
Training: Public speaking, negotiation, de-escalation and conflict, facilitation, communication

Conceptualizing and Writing: Articles, course materials

Consulting: Change management

Work Experience - Selection

FACILITATOR, COACH, TRAINER AND CONSULTANT

REALIZE Communication

2014-present

- Pre-prep, implementation and post-prep of facilitated events with a focus on intercultural / multilingual settings and gender rights
- Tailored concept development for virtual / face-to-face trainings
- Virtual and face-to-face coaching for leaders working in the international context
- Course material development

FACILITATOR, TEACHER, TRAINER AND LANGUAGE COACH

REALIZE Communication

2008-2013

- Facilitated intercultural workshops for various German federal states
- Ran intercultural communication trainings
- Provided language and intercultural coaching to managers assigned to international posts
- Ran business English and business French courses for the managerial staff of various organizations

Personal Skills and Competencies

Languages

- English
- French
- German
- Basic knowledge of Spanish and Amharic.

Technical Skills

- Zoom
- Skype
- Wordpress
- Microsoft Office

International Experience

- | | |
|-----------|---------------|
| •USA | •Morocco |
| •Germany | •The Caucasus |
| •Ethiopia | •Australia |
| •Kenya | •France |
| •Nigeria | •Spain |
| •Tunisia | •Italy |
| •Sarajevo | •Canada |



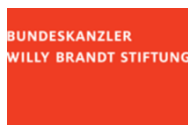
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Clients - Selection



Bundesministerium für
wirtschaftliche Zusammenarbeit
und Entwicklung



EIDAM & PARTNER.
DIE AUSLANDS-EXPERTEN.



x = independently organized TED event

Training and Education - Selection

TECHNOLOGY OF PARTICIPATION® – CERTIFIED TOP® FACILITATOR

Institut zur Förderung von Partizipation und Demokratie (ipd) /
Institut für Jugendarbeit Gauting

CERTIFIED FACILITATOR

European University of Applied Sciences

CERTIFIED TRAINER

Train the Trainer Certification, Anne Gombert / neues lernen

CERTIFIED CONFLICT COACH

Herbert W. Warmbier / neues lernen

CERTIFIED CBT PRACTITIONER / CERTIFIED LIFE COACH

The Academy of Modern Applied Psychology

BACHELORS OF SCIENCE IN LINGUISTICS WITH A FOCUS ON PSYCHOLOGY

Georgetown University

- French Honors Club
- Dean's List 1996 & 1997
- Senior Honor's Thesis

Professional Associations



INTERNATIONAL ASSOCIATION OF FACILITATORS (IAF)
Global Correspondent Europe / MENA Region



ASSOCIATION FOR COACHING (AC)
Associate Member



**INTERNATIONAL ASSOCIATION FOR CONFLICT
MANAGEMENT (IACM)**
Member